

Dear Customers and Meridian Team Members,

Each New Year is a time for reflection and resolution. As we welcome 2012 with hope and expectation, Meridian also celebrates its roots - 65 years in the FBO business. It was 1946 when my father, and his brother-in-law, Bob Hewitt, built a small hangar here at Teterboro. The grass runways had just been paved and they joined a large group of WWII pilots intent on making a living in the flying business.

In addition to that milestone, Ken Sr. celebrated his 90th birthday on Dec. 1st! He is an inductee into the Aviation Hall of Fame of New Jersey and an FAA Paul Taylor Award recipient recognizing more than 50 years as a licensed A&P mechanic. As we look to the future, we are committed to continuing the hard work of refining and growing the last family business here at Teterboro Airport. The opportunity to serve our customers and enjoy aviation is just as great today as it was in 1946.

Thank you to our exceptional employees and loyal customers.
Happy New Year!

Ken Forester

Left to right: Ken Sr. on his 90th birthday; Great grandson Troy working on his airplane identification skills with Ken Jr.



Meridian presented highest Safety award - ARGUS Platinum!

Meridian is pleased to announce that we were awarded the ARGUS Platinum rating at the NBAA Annual Convention in October 2011. The prestigious Platinum rating is ARGUS' highest level of quality ratings and is awarded only to those air charter operators who have demonstrated successful implementation of industry best safety practices relative to their operations and maintenance. To achieve this rating an operator must meet the criteria for Silver and Gold and pass a rigorous on-site safety audit. A Platinum rating requires a well-developed Safety Management System (SMS), a clear and workable Emergency Response Plan, effective policies and procedures, and documented records for all major aspects of operations and maintenance within a flight department or charter company.

At Meridian, safety is always paramount. Meridian Air Charter has multiple safety check and balance systems in place. We hold IS-BAO (International Standard for Business Aircraft Operations) Certification, Wyvern Wingman Operator Status, and we are an IAS (Independent Audit Stan-

dard) Registered Operator, audited and certified by the nonprofit Air Charter Safety Foundation.

Dennis O'Connell, President of Meridian Air Charter and Andrew Ladouceur, Vice President of Charter Sales and Client Services, accepted the ARGUS Platinum award at the NBAA. Ladouceur commented: "We are honored to have earned the ARGUS Platinum Rating, which we have worked very hard to achieve. Our Charter Group has always set the bar high, but it's a bonus for us to receive such a prestigious award and recognition from the industry leader in safety audits."

Scott Liston of ARGUS (left) presents Dennis O'Connell (middle) and Andrew Ladouceur (right) of Meridian with the ARGUS Platinum Award



JANUARY 2012

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The latest addition to the Meridian fleet is shown on the ramp at sunset

And The Fleet Grows On

In the fall of 2011, Meridian Air Charter welcomed the addition of its second Hawker 800XP to its Part 135 Certificate. The stylish Raytheon Hawker, manufactured in 2003, joins Meridian's elite and luxurious work force comprised of Citations, Gulfstreams, Falcons, Challengers, and a Global aircraft.

Dennis O'Connell, President of Meridian Air Charter, noted, "The addition of the Hawker 800XP to the Meridian fleet is part of our steady growth strategy to accommodate an increase in midsize aircraft charter activity." Meridian has been experiencing higher demand for its air charter services as the economy exhibits signs of recovery.

The Hawker 800XP offers travelers flexibility, comfort and value. The jet was designed to complete transcontinental and international flights with ease, as well provide favorable short range capabilities. It has been retro-fitted with winglets to further enhance fuel efficiency and range. The spacious interior, with its plush leather and warm tones, seats up to eight passengers. Both the interior and exterior were recently refurbished. Abounding with amenities, the plane boasts a galley with a microwave and coffee maker. State-of-the-art technologies include broadband, Wi-Fi, a CD and DVD player with two 14" monitors. Whether chartering for business or leisure, the Hawker 800XP is sure to please.

Additionally, we look forward to adding a Bombardier Challenger 604 to our charter fleet this month. To learn more about these and other available aircraft, please visit us at www.meridian.aero.

Meridian Managed Aircraft

At Meridian we strive to build long-term relationships with our customers. This is why we partner with our aircraft owners to build aircraft management programs that are custom tailored to meet their individual needs. Through our partnerships, Meridian is pleased to manage the following aircraft:

LIGHT JETS

Manufacturer & Model	Seats	Base Airport
Citation Mustang	4	Teterboro, NJ

MIDSIZE JETS

Manufacturer & Model	Seats	Base Airport
Citation Excel	9	Teterboro, NJ
Citation Excel XLS	9	Teterboro, NJ
Citation X	8	Norfolk, VA
Hawker 800 A	8	Teterboro, NJ
Hawker 800SP	8	Teterboro, NJ
Hawker 800XP	8	Teterboro, NJ
Hawker 800XP	8	Teterboro, NJ
Hawker 800XP	9	Teterboro, NJ
Gulfstream G-200	9	Teterboro, NJ

HEAVY JETS

Manufacturer & Model	Seats	Base Airport
Challenger 601 3R	12	Teterboro, NJ
Challenger 601 3A	12	Teterboro, NJ
Challenger 604	9	Teterboro, NJ
Falcon 2000	8	Teterboro, NJ
Falcon 900EX EASy	13	Denver, CO
Gulfstream IV	13	Teterboro, NJ
Gulfstream IVSP	12	Teterboro, NJ
Gulfstream IVSP	14	Teterboro, NJ
Gulfstream IVSP	13	Teterboro, NJ
Gulfstream IVSP	13	Teterboro, NJ
Global 5000	13	White Plains, NY

Meridian Participates in Shell AeroClass Rewards Program

There are many ways by which Meridian seeks to keep our customers feeling welcomed and well cared for. For instance, our partnership with Shell Aviation provides high quality fuel and dependability to our customers, as well as several customer service programs.

Among these is the Shell AeroClass Rewards Program, an incentive program for Shell patrons. To earn points, members simply present their cards each time they fuel their aircraft at a participating US location. The points can then be redeemed for MasterCard® gift cards, or even donated to charity.

Betsy Wines, Vice President Customer Service and Human Resources, commented, "The Shell AeroClass Program is an easy-to-use program that was designed with the pilot in mind. Once earned, the gift cards can be used wherever MasterCard® is accepted to purchase whatever the pilot wants -

personal items, gifts for folks back home, meals, and more. The sky's the limit! The more fuel purchased, the more points accumulated."

Meridian began participating in the program in June 2011 to offer added-value for our customers. AeroClass membership is free. To learn more or join, visit: <http://www.shell.com/home/content/aviation/services/aeroclass/us>.





Meridian Names Andrew Ladouceur Vice President

At Meridian, we value our employees. Fostering their growth and professional development is an important aspect of our company's culture. Recognizing and rewarding the initiative and strong work ethics of our team members is equally important. Therefore, it is truly a pleasure for us when we can promote from within the organization.

Andrew Ladouceur is one such person whose insightful thinking, hard work, and loyalty has aligned well with the business objectives of Meridian Air Charter. In November 2011, we were pleased to announce that he had been promoted to the position of Vice President of Charter Sales and Client Services.

Dennis O'Connell, President of Meridian Air Charter, had this to say, "We at Meridian feel that Andrew's promotion was an appropriate way to recognize the many contributions that he has made to the development and growth of our charter business over the years. He truly understands the needs of our clients, and how to navigate the rough waters of a business that can be very difficult to manage at times."

Ladouceur has extensive industry experience, having worked in corporate aviation for over twenty years. He graduated from the State University of New York at Farmingdale with a degree in Aviation Management. In 2003, Ladouceur began his career at Meridian as Director of Charter Sales. Over the last eight years he has been responsible for managing and developing the Air Charter business.

In his new role as VP, Ladouceur will continue to be responsible for managing the Air Charter business domestically, as well as have the new responsibility of seeking to grow the business within emerging markets.



Meridian Exhibits at NBAA Convention in Las Vegas

In October, the National Business Aviation Association (NBAA) held its 64th Annual Meeting & Convention, which is considered by most to be the flagship event in the business aviation industry. The trade show was held in the Las Vegas Convention Center from Monday, October 10 through Wednesday, October 12, 2011. The annual NBAA event is ranked #4 in size among all US trade shows.

Meridian participated in the event with a large 20' x 20' exhibitor booth, located in the North Hall. With ten Meridian associates in attendance, there was representation from all business units of the company, including Air Charter, Aircraft Management, FBO, and Aircraft Maintenance. According to Dennis O'Connell, President of Meridian Air Charter, "The NBAA is a must-attend event. It provides a great venue to re-connect with existing customers and business partners, prospect for new customers, and allows us to see what's new in the industry."

National Business Aviation Association (NBAA) President and CEO Ed Bolen thanked Exhibitors and Attendees for what he called "a highly successful show." Bolen said, "What we are seeing is that the show is providing real value to the business aviation community, even in these challenging economic times. It's clear that the Convention continues to be a must-attend event for anyone whose passion or profession involves business aviation."

Highlights:

- The show closed with 26,077 people in attendance, a +7% jump in attendance over the 2010 Convention;
- The number of Exhibitors at the Las Vegas Convention Center (LVCC) was 1,106, a +2% increase over the 2010 count of 1,086;
- A total of 101 aircraft were displayed this year, including 85 at the sold-out Static Display of Aircraft at Henderson Executive Airport (HND), five more inside the Las Vegas Convention Center and 11 additional aircraft at the first-ever Outdoor Static Display adjacent to the LVCC.



Victor Josephson from CAMP Systems discusses Maintenance Tracking during a seminar at Meridian



John (left) and Joe (right) Langschultz represent Meridian at the Teterboro PAMA golf outing

Meridian Jet Center Promotes Training

“It’s all to do with the training: you can do a lot if you’re properly trained.”

ELIZABETH II, QUEEN OF GREAT BRITAIN

Education and networking are important. At Meridian we know the value of both, which is why Meridian Jet Center happily opens its doors and hosts training classes throughout the year. Since 2009, the Jet Center has hosted fourteen training classes - the third floor training room provides an inviting space that is well suited for large groups. Since our last Extra Mile, published in July 2011, we have hosted three classes, sponsored by Duncan Aviation, Satcom Direct, and CAMP. Many of these courses have qualified for IA Renewal.

“There are so many benefits for all involved,” remarked John Langschulz, Vice President of Meridian Jet Center. “Classes are offered at no cost to the attendees, industry colleagues are able to gather, learn and network, and Meridian has had the pleasure of meeting new customers.”

Our facility is available for educational programs, sales presentations, and exhibits. Scheduling for this year is already in progress. If your company could benefit from the use of our facility, or if you would like to learn about upcoming events and training opportunities, please contact:

Bob Kennedy - bob.kennedy@meridian.aero or John Langschultz - 201-288-3880 ext. 206, john.langschultz@meridian.aero.

Fore! Meridian Jet Center on the Green

Meridian Jet Center team members took to the green on a crisp autumn day to support the industry’s up-and-coming aviation maintenance professionals. On Monday, October 24, 2011, Teterboro PAMA held its 23rd Annual Ed Furst, Sr. Memorial Golf Outing at Crystal Springs Golf Course in Hamburg, NJ. The proceeds from this charitable event went to the Teterboro PAMA Scholarship Fund, which was created to recognize and reward qualified students who have selected aviation maintenance as a career.

The culture at Meridian is a giving one. We believe in the value of giving back to the aviation industry and our local communities. We are passionate about participating in meaningful programs that allow members of the Meridian family to contribute their skills and passions to nonprofits.

As an active Teterboro PAMA member, Meridian Jet Center proudly participated in this worthwhile event. The Jet Center was represented by team members John Langschultz, Per Karlsson, Rob Santangelo, Joe Langschultz, and Bob Kennedy. While the players did not win any prizes for best score or contests, they did bring back a trophy for “Most Honest Team.” (Despite repeated requests, the final team score was not disclosed!)

PAMA (Professional Aviation Maintenance Association) is a nonprofit society representing all professionals in aviation maintenance. PAMA promotes professionalism and recognition for the Aviation Maintenance Technician by fostering continuous improvement in aviation safety and community through communication, education, representation, and support.

Meridian Helps Brighten The Holidays

This holiday season, Meridian faithfully participated in the 18th Annual Teterboro Airport Holiday Toy Drive to benefit Shelter Our Sisters (S.O.S.), a non-profit organization that has been helping to better the lives of women and children impacted by domestic violence in Bergen County, NJ for 35 years.

The drive is sponsored by Teterboro Operations who, without fail, rallies our Airport Community to join together in support of delivering a message of hope and encouragement through charitable donation.

On December 16th, Meridian delivered its donations of new, unwrapped toys and clothing to the central Teterboro Operations location. Donations ranged from arts & craft sets, board games and dolls, to basketballs, skateboards and blocks. Batteries, wrapping paper, personal care items and more were also included amongst the outpouring. All the gifts were then picked up by Operations and delivered to S.O.S. in one large shipment.

“We are proud to have contributed to such a good cause, as well as offer our facility as a drop-off location,” said Vicki Kushlak, S.O.S. Coordinator for Meridian. “We look forward to continuing this annual tradition for many years to come.”



Donated gifts for Shelter Our Sisters are on display at TEB Operations

PLANE FOLK

Per Karlsson



Director of Maintenance, Meridian Jet Center

Per Karlsson began his Meridian career in July 1999. Throughout his career, he has worked with a wide range of aircraft and has diligently climbed his way up the ladder. But little did he know, as a youth in Sweden, that his natural inclination toward mechanics would sustain him in the aviation industry.

Karlsson was born and raised in Skillinge, located in the southeastern part of Sweden. His first career path was auto mechanics. After attending school, he took a position in an auto body shop. However, the world was calling to him. He left the shop and went to Algarve, Portugal to live and travel for two years. From Portugal he moved to London, England (again living and traveling) for seven months. Mandatory military service called him back to Sweden.

Upon exiting the military, Karlsson worked as a bus driver, and then an auto restoration mechanic for a company that imported exotic cars (Rolls Royces, Jaguars, Jensens, etc.). But the adventurer in him beckoned, so he traveled to the U.S. to learn how to fly. In the late 1980's, Karlsson settled in Pompton Plains, NJ and vigorously earned all the necessary licenses to become a flight instructor. For the next six years he would teach at Lincoln Park Airport (FAA LID: N07). He had joined the ranks of the general aviation industry. It was also in this time period that his mechanical aptitude would come into play again.

The early 1990's greeted the world with an economic downturn. To make ends meet, Karlsson began working as an aircraft mechanic's apprentice at the flight school. This supplemented his work as a flight instructor. Afterwards, he would gain experience with three other organizations before finally finding a home with Meridian (then Million Air Maintenance).

When Karlsson joined the company in 1999, the Jet Center was located at the North Hangar and had only 3 airplanes. He began as a Technician, was promoted to Crew Chief and Inspector in 2000, and became the Director of Maintenance (DOM) in 2008. As DOM, Karlsson is responsible for scheduling (i.e. assigning technicians to jobs); planning and "stacking" the hangar, which involves ensuring that planes move through the hangar sequentially, and performing aircraft maintenance. He is a hard working and dedicated individual who adds diversity to the team - Karlsson can speak five languages (Swedish, English, Portuguese, Danish and Norwegian)! - and whose efforts bring quality and satisfaction to our customers.



Weighing-in For Wellness

In March of 2011, Meridian assembled its Wellness Team. Part of the Team's mission is to develop initiatives that target the health concerns of our employees. After surveying the staff, it became evident that weight management and nutrition were on many people's minds. As a result, the Team sprung into action and launched the 1st Meridian Weight Loss Challenge.

The four month challenge kicked off on Monday, October 3, 2011 and wraps up next month on February 6. Thirty-nine employees rose to the Challenge, forming seven teams. Team names are Max Weight Take Off, Number Crunchers, Reservoir Dogs, Excess Baggage, Protein Cannolis, Team RamRod and Guerra's Guerillas. Beyond the obvious overall health benefits, individuals and teams are competing for prize incentives in three categories - Most Weight Lost - Individual, Most Weight Lost - Team, and Individual Closest to Goal.

While good-natured kidding is expected, weight management is serious business. All participants were required to check with a physician before participating, meet with a professional dietary consultant upon beginning, and follow good eating and weight loss habits.

"Our goal is to make this a semiannual event where our co-workers take control of their health by adopting healthy eating habits and increasing their physical activity. We believe that this effort will help lower medical renewal costs in the coming years and assure that our biggest asset, our people, remain healthy," said Betsy Wines, Vice President Customer Service and Human Resources.

As of early January's bi-weekly weigh-in, a combined total of 336.7 pounds had been lost among all participants. The best team performance came from Reservoir Dogs; team members lost 86.5 pounds total and they also had the highest percent of weight lost by a team (6.0%). Keep up the good work!

Meridian celebrates Thanksgiving in a healthy way

Putting The "Healthy" Back In Thanksgiving

As we all know, Thanksgiving Day is a time to give thanks for the people in our lives and the things we have. It is also a day that is notorious for overindulging. In light of this, the Wellness Team and Weight Loss Challenge participants made a conscious effort to put the "healthy" back into this holiday meal.

On Monday, November 21, 2011, twenty-two Meridian employees gathered together to share in a healthy, portion-controlled Thanksgiving lunch. A Thanksgiving dinner was also prepared for evening shift employees. Homemade dishes included Turkey and Wild Rice Stuffing, Sweet Potatoes, Roasted Root Veggies, Whole Grain Pasta with Marinara, and Turkey Chili. There was also Fresh Fruit, additional Vegetable choices, and an Angel Food Cake with fresh Strawberries for dessert.

In good company, everyone enjoyed a delicious, wholesome meal. No one left hungry and, better still, no one walked away from the table remorseful.

485 Industrial Avenue
Teterboro, New Jersey 07608



Meridian MILE MARKERS: Kilimanjaro



Climate: The clearest and warmest conditions are from December to February; it is dry (and colder) from July-September.

Meridian recently set course for Kilimanjaro. Amidst East Africa's many treasures, Mount Kilimanjaro rises majestically 19,341 feet (5,895 metres) above sea level to touch the clouds over Tanzania. This dormant volcano has the distinctions of highest peak on the African continent and tallest free-standing mountain in the world. Thousands of visitors from around the globe travel to ascend its trek-friendly slopes. From base to summit, "Kili" is abundant in natural wonders, inspirational wildlife, and breathtaking beauty. The official website for Tanzania National Parks (www.tanzaniaparks.com) describes the ascent as "a virtual climatic world tour, from the tropics to the Arctic." It goes on to paint the following picture:

"...the cultivated footslopes give way to lush montane forest, inhabited by elusive elephant, leopard, buffalo, the endangered Abbot's duiker, and other small antelope and primates. Higher still lies the moorland zone, where a cover of giant heather is studded with otherworldly giant lobelias. Above, a surreal alpine desert supports little life other than a few hardy mosses and lichen. Then, finally, a winter wonderland of ice and snow - and the magnificent beauty of the roof of the continent."

In addition to trekking and mountaineering, visitors to Tanzania can enjoy bird watching, boat trips, canoeing safaris, chimpanzee tracking, fishing, hot air ballooning, biking, swimming, snorkeling, walking safaris and more.

Meridian Celebrates

20 Years

Victoria Kushlak

15 Years

Peter Rawson

Lisa Liliebladh

Arie Ramm

Hernan Sanchez

10 Years

Williams Herrarte

5 Years

Delia Roldan

Javier Paulino

Tanecia Headley

Harry Doneman

Ronald Roldan

Christopher Cerrone

Amber Salvatore

Robert Doak

Colin MacLeod

Cristian Valencia

1 Year

Chip Abbott

Sam Abdalwahid

Kirk Nofsinger

Peter Kyriakos

New Comers

Nora Jacob

Julio Maradiaga

Matthew Kemp

David Tidwell

Rick Van Orden

Christopher Porter

Eric Prescott

Angelo Cillaroto

Alex Wagner

Roseann Przybysz

Brittany Page

Daniel Kessler

Edward Schmidt

Matthew Guido

Selwin Melo

Pedro Sanchez

Daniel Whalen

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PROUD SUPPORTERS OF:

Table to Table, a community based food rescue program that delivers excess fresh food from restaurants and supermarkets to soup kitchens and shelters. www.tabletotable.org

