



PRESS RELEASE

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FOR IMMEDIATE RELEASE

IADA NAMES MERIDIAN AS VERIFIED PRODUCTS AND SERVICES MEMBER

Teterboro, NJ, May 11, 2020 – Meridian, the award-winning private aviation company, is proud to announce that it has been accepted as a verified Products and Services member of the International Aircraft Dealers Association (IADA), the only aviation organization that accredits aircraft dealers. Aviation Product and Service providers are thoroughly vetted before acceptance to assure the highest ethical standards and levels of experience.

IADA specialists offer buyers and sellers of preowned aircraft the best advice available to make the most appropriate deals. IADA's Products and Services members have been verified by the organization to assist in aircraft transactions. In addition, more than 40 IADA-accredited dealers specialize in representing buyers and sellers.

Products and Services members are those companies whose primary focus is related to the support of an aircraft transaction, whether their expertise is finance, legal, tax, escrow, or maintenance. The membership application process for Products and Services membership is rigorous. It begins with an applicant completing the standard application. As part of the application process, the candidate will contact three IADA members to ask for their support as a sponsor. The IADA membership votes on new Products & Services applicants twice a year.

Patti Ann Sullivan, Meridian's VP of Aircraft Management, quickly welcomed the news. "IADA is a premier organization for aviation companies. We are both excited and honored to be part of this prestigious group. Aircraft Management is one of our core business offerings, so it's a natural fit for us. We look forward to contributing our expertise and resources to help expand the mission of the organization, as well as to support fellow member companies."

"As the world's only accredited aircraft dealer organization, we are pleased to have Meridian as a new Products and Services member," said IADA Executive Director Wayne Starling. "Meridian strengthens our organization during a pivotal economic time when buyers and sellers of aircraft are navigating a rapidly changing economic environment."

About IADA

IADA features more than 600 pre-owned aircraft for sale provided exclusively by the accredited dealers on the organization's aircraft search website. The information is accurate and up-to-date for buyers and sellers of business aircraft and available at www.AircraftExchange.com.

IADA is a professional trade association formed more than 25 years ago, promoting the growth and public understanding of the aircraft resale industry. IADA now offers the world's only accreditation program for dealer organizations and the only certification program for individual brokers. The process delivers high standards of ethical business and transparency regarding aircraft transactions, leading to a more efficient and reliable marketplace.

For information on IADA go to www.IADA.aero.

About Meridian

Meridian is an award-winning, private aviation company with locations at Teterboro Airport (TEB) near New York City, and Hayward Executive Airport (HWD) near San Francisco. Meridian owns and operates businesses that include FBOs, Private Air Charter, Aircraft Management, and Aircraft Maintenance. We also have charter sales offices located at Sonoma County Airport (STS) in California, and Opa-Locka Executive Airport (OPF) in Miami, FL.

Meridian Teterboro has earned numerous industry awards and accolades for its exceptional service: 2020 AIN FBO Survey - Top 5% FBO in the Americas and #1 FBO in Northeast; 2020 *Professional Pilot* PRASE Survey - Top 20 Best FBOs in US, Top 10 Best Independent FBOs in US, and Best CSRs (Betsy Wines and Victor Seda). Meridian was voted #1 FBO at Teterboro Airport in both surveys.

Both Meridian Teterboro and Meridian Hayward are CAA Preferred FBOs at their respective airports, and both are IS-BAH certified.

Meridian Air Charter has one of the best safety standards in the industry. In addition to our own Safety Management System (SMS), we regularly undergo rigorous third-party audits conducted by the industry's leading vendor and international industry auditing associations. Meridian is one of only 141 operators worldwide to hold the ARG/US Platinum rating, the highest level awarded. We are also IS-BAO Stage 2 Certified and IATA TCO Approved. We maintain the Wyvern Wingman Certification, which only 103 operators currently hold worldwide.

For more information, please visit our website at www.meridian.aero or call us in Teterboro, NJ, at 201-288-5040, or in Hayward, CA, at 510-674-2500.

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