



## FOR IMMEDIATE RELEASE

### Avfuel Welcomes Meridian Hayward (KHWD) to Premier FBO Network

**ANN ARBOR, Mich. / January 4, 2023 / AVIATION NEWS** – Avfuel Corporation and Meridian announce a new partnership between the leading independent supplier of aviation fuel and services, and one of the most recognized names in FBO services.

Beginning Jan. 4, Avfuel took over as the official branded fuel supplier of Meridian's Hayward, California, location.

"We are honored the Meridian team entrusted Avfuel to help care for its team's and customers' needs," Joel Hirst, Avfuel's senior vice president of sales, said. "The addition of Meridian Hayward to the Avfuel Network provides another premier flying and fueling location in the heart of California, with access to top-tier FBO amenities and Avfuel's dependable programs."

"We are very excited to partner with Avfuel as our fuel supplier," Carlos Rodriguez, Meridian Hayward general manager, said. "Avfuel is well-respected throughout the aviation industry for its reliability, innovative solutions and customer support. As part of its network, we look forward to raising the visibility of our brand while also growing our fuel sales volume. In addition, its focus on integrating sustainable aviation fuel (SAF) into the supply chain will be an asset as we work to expand our own efforts in that area."

Centrally located between San Francisco, San Jose and Oakland, Meridian Hayward provides business and leisure travelers alike convenient access to the Bay Area's most popular destinations. Situated on a general-aviation only airport, guests benefit from services that cater to the private aviation traveler, including 24-hour availability at an airport with no commercial airline traffic, and professionally-trained customer service and line service teams.

Meridian's FBO terminal offers everything customers expect, and more, from a world-class facility. It features an elegant main lobby, full-service business center, a conference room with full A/V capabilities and seating for 12, professional concierge services, and a coffee bar, kitchen and catering area available for both passengers and crews. Pilots benefit from state-of-the-art amenities, including a pilot briefing area, pilot lounge, sleep room and shower. With rental cars and crew cars available on site, guests can quickly hit the road while their aircraft stay secure overnight with tie downs or hangar space.

Meridian's expertly-trained line staff is on hand to provide a full suite of ramp services, including GPU, lavatory service, potable water service and quick turns. With IS-BAH Stage II accreditation and Safety 1<sup>st</sup> certification from the National Air Transportation Association (NATA), guests can be assured their aircraft, passengers and pilots are in adept hands from wheels down to wheels up.

As an Avfuel-branded location, Meridian Hayward's customers will enjoy lucrative rewards with the industry's preferred loyalty program, AVTRIP, and streamlined transactions through Avfuel Contract Fuel, which provides competitive fuel rates at more than 3,000 global locations. This is in addition to the back-end solutions a partnership with Avfuel provides, helping daily operations run as smoothly as possible.

Those headed to NBAA's Schedulers & Dispatchers Conference in Nashville, Tennessee, are encouraged to visit the Meridian Hayward team in Avfuel's aisles, booth #616, to learn more about the location's offerings.

#### ABOUT MERIDIAN

Meridian is an award-winning, private aviation company with Fixed Base Operator (FBO) locations at Teterboro Airport (TEB) near New York City, and Hayward Executive Airport (HWD) near San Francisco. The company also offers aircraft detailing, cleaning and decontamination services at its Teterboro facility.

Meridian has earned numerous industry awards and accolades for its exceptional service: 2022 AIN FBO Survey – Meridian Teterboro ranked in the Top 5% among FBOs in the Americas and was voted the #1 FBO in the Northeast; Meridian Hayward was ranked in the Top 10% of FBOs in the Americas and #3 in the San Francisco/Oakland area. 2022 Professional Pilot PRASE Survey – Meridian Teterboro was voted the #13 Best FBO in US and #7 Best Independent FBO.



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Meridian was rated the #1 FBO at Teterboro Airport in both surveys. Meridian facilities have been recognized for achieving some of the highest safety standards in the industry. Both Meridian Teterboro and Meridian Hayward are CAA Preferred FBOs at their respective airports, IS-BAH Stage II certified, NATA Safety 1st and NATA Safety 1st Clean approved. In addition, Meridian Teterboro is an accredited GBAC STAR™ Facility.

Meridian celebrated its 75th anniversary in 2021. The company's roots at Teterboro Airport date back to 1946. In 2016, Meridian opened its West Coast location in Hayward, CA. For more information, please visit our website at [meridian.aero](http://meridian.aero) or call us in Teterboro, NJ, at 201-288-5040, or in Hayward, CA, at 510-674-2500.

### ABOUT AVFUEL CORPORATION

Avfuel provides fuel and services—including sustainable fuel and initiatives—to the global aviation industry and is the leading independent supplier in the United States. Established as a supply and logistics company nearly 50 years ago, Avfuel is core competent in every aspect that surrounds the delivery of fuel—from refinery to wingtip. Avfuel combines global access with personalized service throughout a fueling network of more than 3,000 locations worldwide and 650+ Avfuel-branded FBOs. Our 100% dedication to aviation demonstrates our passion and commitment to a global community that prospers on the movement of goods and services around the world.

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